



Comparing Guided vs. Plus Onboarding

digitalJ2 elevates your HubSpot onboarding experience by offering custom-made support tailored to propel you swiftly toward achieving your most critical objectives. When you opt for HubSpot onboarding through us, we collaborate to craft a personalized onboarding strategy meticulously designed to accelerate your path to success.

	GUIDED	PLUS
Description	<ul style="list-style-type: none"> ▶ Guided Onboarding follows HubSpot’s standard onboarding packages. 	<ul style="list-style-type: none"> ▶ Plus Onboarding is digitalJ2 implementing HubSpot’s onboarding best practices
Best For	<ul style="list-style-type: none"> ▶ Smaller companies that are price-conscious and/or have internal resources to complete the onboarding process. 	<ul style="list-style-type: none"> ▶ Strapped companies that don’t have internal resources for execution and want to be up and running quickly.
What It Isn’t	<ul style="list-style-type: none"> ▶ It is not hands-on onboarding. Partners do not get into clients’ portals to configure or set up anything. It is all guided and “teach-you-how-to-fish” 	<ul style="list-style-type: none"> ▶ This package is fully hands on. digitalJ2 will work to understand the client’s unique business case to setup an optimized version of HubSpot.
Onboarding Type	<ul style="list-style-type: none"> ▶ You Do the Work 	<ul style="list-style-type: none"> ▶ We Do the Work
Timeline	<ul style="list-style-type: none"> ▶ 4 -12 Weeks 	<ul style="list-style-type: none"> ▶ 10 - 12 Weeks
Pricing	<ul style="list-style-type: none"> ▶ \$750 - \$4,000 	<ul style="list-style-type: none"> ▶ \$4,000 - \$6,000





Get Tailored HubSpot Onboarding Solutions

Choose the onboarding service that best suits your organization's needs and let digitalJ2 be your partner in navigating the HubSpot ecosystem, ensuring a seamless, effective integration tailored to your business goals.

Take advantage of this opportunity to transform your onboarding experience with digitalJ2.

Contact digitalJ2 today to schedule a call!



Schedule a Call

Proven HubSpot Solutions Partner



230+ 5-Star Reviews
in the Solutions
Directory



HubSpot Onboarding
Accreditation



HubSpot Data
Migration Accreditation



HubSpot CRM
Implementation

HubSpot Academy

120+ HubSpot
Certifications